THE COUNCIL FOR TOBACCO RESEARCH–U.S.A., INC.

Operating Results 1981 and Budget 1982 (Tentative)

	1981 Budget	Expenses Year 1981	Tentative Budget Year 1982
SCIENTIFIC ADVISORY BOARD	175,000	118,874	175,000
ADMINISTRATION			
Salary: Chairman, President, Exec. Vice President & Staff	210,000	208,250	250,000
Expenses	30,000	18,289	30,000
Salary: Scientific Director & Staff	400,000	322,350	405,000
Expenses	75,000	54,678	75,000
Services: Administrative & Other	138,000	124,471	140,000
Provision for Retirement	115,000	123,294	181,000
Payroll Taxes	38,000	35,495	46,000
TOTAL	1,006,000	886,827	1,127,000
OFFICE EXPENSES			
Rent & Facilities	108,000	115,375	128,000
Telephone & Telegraph	20,000	18,584	20,000
Messenger, Postage & Expense	5,000	4,765	6,000
Stationery & Supplies	6,000	4,976	6,000
Insurance	33,000	42,881	60,000
TOTAL	172,000	186,581	220,000
OUTSIDE SERVICES			
Printing, Reproducing, Subscriptions & Translations	63,000	62,891	68,000
Special Reports & Services	3,000	3,273	3,500
TOTAL	66,000	66,164	71,500
LEONARD ZAHN AND ASSOCIATES, INC.	102,000	105,290	105,000
SPECIAL SERVICES, CONTINGENCIES & MISCELLANEOUS (1)	125,000	53,589	125,000
TOTAL ADMINISTRATIVE EXPENSES	1,646,000	1,417,315	1,823,500
GRANTS	6,250,000	5,694,588 (2)	7,000,000
GRAND TOTAL	7,896,000	7,111,913	8,823,500

(1) Includes legal fees, outside consultants and other contingencies.
(2) After refunds and adjustments.

1/25/82

Source: https://www.industrydocuments.ucsf.edu/docs/jfxv0000